

Pricing Results

| | Canon | Image Tec | Genesis | Konica | Flex Print | Impact |
|-------------------|------------------|------------------|------------------|------------------|-------------------|------------------|
| Per Click | \$ 27,234 | \$ 29,468 | \$ 30,576 | \$ 32,369 | \$ 44,003 | \$ 25,618 |
| Lease Cost | \$ 83,844 | \$ 58,609 | \$ 90,420 | \$ 72,412 | \$ 108,859 | \$ 87,539 |
| Total | \$111,078 | \$ 88,077 | \$120,996 | \$104,782 | \$152,863 | \$113,157 |

| | | | | | | |
|-------------------|-----------|----------|-----------|-----------|-----------|-----------|
| Rank | 3 | 1 | 5 | 2 | 6 | 4 |
| Off Leader | \$ 23,001 | \$ - | \$ 32,919 | \$ 16,705 | \$ 64,786 | \$ 25,080 |

| | | | | | | |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| B&W Click | \$ 0.0033 | \$ 0.0040 | \$ 0.0039 | \$ 0.0037 | \$ 0.0080 | \$ 0.0030 |
| | 2 | 5 | 4 | 3 | 6 | 1 |
| Color Click | \$ 0.0300 | \$ 0.0290 | \$ 0.0290 | \$ 0.0370 | \$ 0.0800 | \$ 0.0300 |
| | 3 | 1 | 1 | 5 | 6 | 3 |
| Production B&W | | | | | \$ 0.0045 | |

| | | | | | | |
|------------------------|-------|----------------|-------|----------------|--------------|--------|
| Product Machine | Canon | Konica Minolta | Canon | Konica Minolta | Ricoh/Canon | Konica |
| Office Machine | Canon | HP | HP | Konica Minolta | Keep Current | Konica |

Qualitative Results 1 to 6 Scale, with 1 being the best

| | Canon | Image Tec | Genesis | Konica | Flex Print | Impact |
|----------|--------------|------------------|----------------|---------------|-------------------|---------------|
| Scorer 1 | 1 | 1 | 1 | 4 | 4 | 6 |
| Scorer 2 | 4 | 2 | 1 | 3 | 5 | 5 |